



marketing bulletin



NO: 7-02

DATE: 4-10-02

TO: PRIMESOURCE® PRINCIPALS & PRODUCT MANAGERS

FROM: PrimeSource Sales & Marketing

SUBJECT: ZR's AND ZB's TRANSITION- ZR's CAN BE ORDERED

Late last Fall we communicated that we were going to transition some large ZR compressors to ZB models to cover more applications with fewer models. However, due to feedback from wholesalers it appears that in many cases it is more preferable to provide a "like for like" compressor for these replacements.

Wholesalers can still opt for replacing these ZR's with ZB's as we indicated in bulletin46-01, dated November 21, 2001, by ordering the ZB's. However, we will not change orders for these ZR's to ZB's as we had indicated in that original bulletin.

The ZR models listed below can be ordered so that you can provide "like for like" replacements:

R-22 Air Conditioning

ZR84KC-TF5-950	ZR84KC-TFD-950
ZR94KC-TF5-950	ZR94KC-TFD-950
ZR108KC-TF5-950	ZR108KC-TFD-950
ZR125KC-TF5-950	ZR125KC-TFD-950
ZR144KC-TF5-950	ZR144KC-TFD-950

Please contact Customer Service at Fishers, IN, or your Distribution Services Sales Manager if you have any questions.